OTP Bank Plc. - Analyst consensus

General note: a methodology change was introduced from 1Q 2024, even retroactively for the 2023 base period, according to which the scope of adjustment items changed. According to the new methodology, only the *goodwill impairment charg*es and the *direct effect of acquisitions* adjustment items are carved out and presented as adjustments on consolidated level.

After 10 May 2024, the release of the 1Q report, analysts published their 2024E-2026E forecasts in line with the new methodology. However, the full consensus is mixed in a sense that older forecasts are based on the old methodology.

Date: 28 Jan 2025 OTP Bank share price: HUF 23.870

| FULL analyst consensus (HUF billion) | 2023 Fact | 2024 Consensus | | | 2025 Consensus | | | 2026 Consensus | | |
|--|-----------|-----------------|--------|--------|-----------------|--------|--------|-----------------|--------|--------|
| | | Min Average Max | | | Min Average Max | | | Min Average Max | | |
| | | | Mixed | | | Mixed | | | Mixed | |
| Profit after tax | 990 | 828 | 1.031 | 1.108 | 818 | 984 | 1.138 | 867 | 1.015 | 1.184 |
| Adjustments | 86 | -54 | -4 | 0 | -44 | -3 | 1 | -2 | 0 | 1 |
| Adjusted profit after tax | 905 | 882 | 1.035 | 1.108 | 817 | 987 | 1.138 | 867 | 1.015 | 1.183 |
| Profit before tax | 1.179 | 1.035 | 1.310 | 1.452 | 1.011 | 1.260 | 1.531 | 1.084 | 1.304 | 1.525 |
| Operating profit | 1.266 | 1.181 | 1.412 | 1.512 | 1.158 | 1.397 | 1.629 | 1.270 | 1.457 | 1.684 |
| Total income | 2.246 | 2.213 | 2.504 | 2.591 | 2.237 | 2.550 | 2.769 | 2.411 | 2.680 | 2.942 |
| Net interest income | 1.462 | 1.504 | 1.723 | 1.772 | 1.525 | 1.759 | 1.913 | 1.707 | 1.842 | 2.021 |
| Net fee income | 478 | 477 | 560 | 800 | 490 | 595 | 848 | 561 | 641 | 883 |
| Other income | 306 | 16 | 221 | 304 | 19 | 196 | 327 | 22 | 197 | 342 |
| Operating expenses | -980 | -1.235 | -1.092 | -997 | -1.304 | -1.153 | -1.040 | -1.411 | -1.224 | -1.141 |
| Total risk cost | -87 | -181 | -102 | -60 | -188 | -137 | -77 | -203 | -152 | -82 |
| Corporate tax | -274 | -349 | -275 | -153 | -402 | -273 | -121 | -420 | -289 | -112 |
| Total assets | 39.609 | 39.285 | 42.234 | 44.957 | 41.716 | 45.756 | 49.532 | 44.332 | 48.925 | 54.076 |
| Net customer loans | 22.001 | 21.520 | 22.851 | 24.362 | 23.510 | 24.750 | 26.560 | 24.714 | 26.416 | 28.590 |
| Gross customer loans | 23.048 | 22.250 | 23.562 | 24.625 | 24.055 | 25.500 | 26.560 | 25.463 | 27.307 | 29.627 |
| Total customer deposits | 30.187 | 29.354 | 31.083 | 32.774 | 31.702 | 33.392 | 36.411 | 32.653 | 35.556 | 40.321 |
| Total shareholders' equity | 4.095 | 4.540 | 4.954 | 5.349 | 5.155 | 5.627 | 6.049 | 5.808 | 6.275 | 6.628 |
| ROE (from profit after tax) | 12,9% | 17,5% | 22,8% | 24,2% | 14,4% | 18,6% | 21,1% | 15,2% | 17,1% | 19,3% |
| ROE (from adjusted profit after tax) | 20,8% | 18,7% | 22,9% | 24,2% | 15,1% | 18,7% | 21,1% | 15,2% | 17,1% | 19,3% |
| EPS (HUF, from profit after tax) | 494 | 3.093 | 3.786 | 4.129 | 3.054 | 3.652 | 4.476 | 0 | 3.790 | 4.962 |
| DPS (HUF, paid after the given financial year) | 535 | 600 | 882 | 1.191 | 650 | 1.036 | 1.897 | 0 | 1.146 | 1.975 |
| Number of estimates included* | | | 17 | | | 17 | | | 15 | |

^{*} Contributors - Full consensus:

Autonomous, BofA Securities, Citigroup, Concorde, Erste, Goldman Sachs, HSBC, JP Morgan, mDom Maklerski, Morgan Stanley, Pekao, PKO, Raiffeisen, Santander, Trigon, UBS, Wood &

Target price (FULL consensus):

Analyst recommendations (pieces):

Number of contributors:

17

Minimum HUF 20.500

Average HUF 24.201

Maximum HUF 27.208



Buy: Outperform, Overweight, Buy, Accumulate Hold: Market perform, Neutral, Hold, Equal weight Sell: Underperform, Underweight, Sell, Reduce

| MOST RECENT analyst consensus (HUF billion) | 2023 Fact | 2024 Consensus | | | 2025 Consensus | | | 2026 Consensus | | |
|--|-----------------|-----------------|---------|--------|-----------------|---------|--------|-----------------|---------|--------|
| | | Min | Average | Max | Min | Average | Max | Min | Average | Max |
| | New methodology | New methodology | | | New methodology | | | New methodology | | |
| Profit after tax | 990 | 1.059 | 1.081 | 1.108 | 973 | 1.037 | 1.138 | 905 | 1.045 | 1.184 |
| Adjustments | 86 | -2 | 0 | 0 | 0 | 0 | 1 | -1 | 0 | 1 |
| Adjusted profit after tax | 905 | 1.059 | 1.081 | 1.108 | 973 | 1.037 | 1.138 | 905 | 1.045 | 1.183 |
| Profit before tax | 1.179 | 1.302 | 1.386 | 1.452 | 1.171 | 1.349 | 1.531 | 1.084 | 1.357 | 1.525 |
| Operating profit | 1.266 | 1.405 | 1.482 | 1.512 | 1.359 | 1.479 | 1.629 | 1.287 | 1.505 | 1.684 |
| Total income | 2.246 | 2.542 | 2.573 | 2.591 | 2.548 | 2.637 | 2.769 | 2.536 | 2.736 | 2.942 |
| Net interest income | 1.462 | 1.722 | 1.758 | 1.772 | 1.750 | 1.820 | 1.913 | 1.714 | 1.877 | 2.021 |
| Net fee income | 478 | 531 | 563 | 800 | 539 | 598 | 813 | 561 | 636 | 816 |
| Other income | 306 | 52 | 252 | 304 | 43 | 220 | 327 | 44 | 223 | 342 |
| Operating expenses | -980 | -1.169 | -1.092 | -1.074 | -1.284 | -1.158 | -1.118 | -1.411 | -1.231 | -1.160 |
| Total risk cost | -87 | -114 | -95 | -60 | -188 | -130 | -77 | -203 | -148 | -82 |
| Corporate tax | -274 | -349 | -305 | -194 | -402 | -312 | -121 | -420 | -312 | -112 |
| Total assets | 39.609 | 42.039 | 42.544 | 43.961 | 44.640 | 46.079 | 48.913 | 46.390 | 49.673 | 54.076 |
| Net customer loans | 22.001 | 22.250 | 22.735 | 23.180 | 23.900 | 24.675 | 25.517 | 25.463 | 26.666 | 28.590 |
| Gross customer loans | 23.048 | 22.250 | 23.521 | 24.430 | 24.055 | 25.491 | 26.514 | 25.463 | 27.513 | 29.627 |
| Total customer deposits | 30.187 | 30.429 | 31.180 | 32.177 | 31.702 | 33.497 | 36.411 | 32.653 | 35.827 | 40.321 |
| Total shareholders' equity | 4.095 | 4.715 | 4.992 | 5.100 | 5.155 | 5.666 | 5.900 | 5.808 | 6.348 | 6.628 |
| ROE (from profit after tax) | 12,9% | 23,3% | 23,8% | 24,2% | 18,3% | 19,5% | 21,1% | 15,2% | 17,4% | 19,3% |
| ROE (from adjusted profit after tax) | 20,8% | 23,3% | 23,8% | 24,2% | 18,3% | 19,5% | 21,1% | 15,2% | 17,4% | 19,3% |
| EPS (HUF, from profit after tax) | 494 | 3.751 | 3.959 | 4.129 | 3.508 | 3.862 | 4.476 | 3.231 | 3.929 | 4.962 |
| DPS (HUF, paid after the given financial year) | 535 | 750 | 950 | 1.191 | 708 | 1.148 | 1.897 | 881 | 1.241 | 1.975 |
| Number of estimates included** | | | 10 | | | 10 | | | 10 | |

^{**} Contributors - most recent consensus (published since 8 Nov 2024):

Autonomous, BofA Securities, Citigroup, Goldman Sachs, JP Morgan, Morgan Stanley, Pekao, PKO, Santander, Trigon.

Target prices (recently updated):

Minimum

Average HUF 25.415

Maximum HUF 27.208

Number of contributors:

Contributors - updated since 8 Nov:

Autonomous, BofA Securities, Citigroup, Goldman Sachs, JP Morgan, Morgan Stanley, Pekao, PKO, Santander, Trigon.

Analyst recommendations (pieces):



Buy: Outperform, Overweight, Buy, Accumulate Hold: Market perform, Neutral, Hold, Equal weight Sell: Underperform, Underweight, Sell, Reduce

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Notes: The consensus is collected, calculated and compiled by OTP Bank Investor Relations.

