

OTP Bank Plc.

Earnings consensus for 4Q 2023

Consolidated IFRS Statement of recognised income of OTP Group (in HUF million)	4Q 2022	3Q 2023	4Q 2023 Consensus*			4Q 2023	4Q 2023
	Fact	Fact	Average	Q-o-Q	Y-o-Y	Fact	Fact / Cons.
Consolidated profit after tax	115.184	281.067	n/a	n/a	n/a	132.581	n/a
Adjustments (total, after corporate income tax)	-38.237	-26.470	In the case of the quarterly consensus, we do not disclose the adjustment items, since regarding the Effect of acquisitions (after tax) line, the majority of analysts contributing to the consensus did not take into account the Bank's disclosure of 9 February 2024, according to which HUF 59.5 billion (after tax) negative impact was booked in 4Q 2024 amongst the adjustment items in the wake of signing the agreement to sell the Romanian operation. As a result, the Consolidated profit after tax expectations are not comparable and their average is n/a.			-97.406	
Dividends and net cash transfers (after tax)	719	380				-2.891	
Goodwill/investment impairment charges (after tax)	-4.740	0				-3.402	
Special tax on financial institutions (after corporate income tax)	-3.173	-8				-8	
Expected one-off negative effect of the debt repayment moratorium in Hungary (after corporate income tax)	15	0				0	
Expected one-off effect of the extension of the interest rate cap for certain loans in Hungary (after tax)	-26.444	-7.069				-8.274	
Effect of the winding up of Sberbank Hungary (after tax)	301	0				0	
Effect of acquisitions (after tax)	-6.019	-24.076				-79.952	
Result of the treasury share swap agreement (after tax)	76	4.302				-81	
Impairments on Russian government bonds at OTP Core and DSK Bank booked from 2022 (after tax)	1.026	0				-2.799	
Consolidated adjusted profit after tax	153.421	307.537	221.330	-28%	44%	229.987	4%
Profit before tax	181.381	360.196	279.671	-22%	54%	304.790	9%
Operating profit	223.157	363.442	330.706	-9%	48%	340.341	3%
Total income	451.147	597.805	602.421	1%	34%	622.196	3%
Net interest income	296.499	381.778	410.364	7%	38%	425.043	4%
Net fees and commissions	109.527	125.172	126.923	1%	16%	132.066	4%
Other non-interest income	45.121	90.855	65.134	-28%	44%	65.086	0%
Operating expenses	-227.990	-234.363	-271.716	16%	19%	-281.855	4%
Total risk costs	-41.777	-3.246	-51.035		22%	-35.551	-30%
Corporate taxes	-27.960	-52.659	-58.340	11%	109%	-74.803	28%

* Calculated from 13 analyst estimates on 6 March 2024.

Source: Autonomous Research, BofA Securities, Citigroup, Concorde Securities, Erste Group, JP Morgan, Morgan Stanley, Pekao, PKO Securities, Raiffeisen, Santander, Societe Generale, Wood.