## OTP Bank Plc. Earnings consensus for 1Q 2023



| Consolidated IFRS Statement of recognised income of OTP Group (in HUF million)                             | 1Q 2022<br>Fact | 4Q 2022<br>Fact | 1Q 2023 Consensus* |       |       |
|------------------------------------------------------------------------------------------------------------|-----------------|-----------------|--------------------|-------|-------|
|                                                                                                            |                 |                 | Average            | Q-o-Q | Y-o-Y |
| Consolidated profit after tax                                                                              | -33,405         | 115,184         | 171,472            | 49%   |       |
| Adjustments (total, after corporate income tax)                                                            | -122,029        | -38,237         | 3,542              | -109% |       |
| Dividends and net cash transfers (after tax)                                                               | 31              | 719             | 0                  | -100% | -100° |
| Goodwill/investment impairment charges (after tax)                                                         | -56,279         | -4,740          | 0                  | -100% | -1009 |
| Special tax on financial institutions (after corporate income tax)                                         | -20,227         | -3,173          | -78,718            |       | 2899  |
| Expected one-off negative effect of the debt repayment moratorium in Hungary (after corporate income tax)  | 3               | 15              | 0                  | -100% | -100° |
| Expected one-off effect of the extension of the interest rate cap for certain loans in Hungary (after tax) | 0               | -26,444         | 0                  | -100% |       |
| Effect of the winding up of Sberbank Hungary (after tax)                                                   | 0               | 301             | 6,779              |       |       |
| Effect of acquisitions (after tax)                                                                         | -2,531          | -6,019          | 75,787             |       |       |
| Result of the treasury share swap agreement (after tax)                                                    | -8,502          | 76              | 0                  | -100% | -1009 |
| Impairments on Russian government bonds at OTP Core and DSK Bank booked from 2022 (after tax)              | -34,525         | 1,026           | -85                | -108% | -1009 |
| Consolidated adjusted profit after tax                                                                     | 88,624          | 153,421         | 167,930            | 9%    | 899   |
| Profit before tax                                                                                          | 118,079         | 181,381         | 199,522            | 10%   | 699   |
| Operating profit                                                                                           | 190,969         | 223,157         | 228,653            | 2%    | 209   |
| Total income                                                                                               | 361,200         | 451,147         | 448,472            | -1%   | 249   |
| Net interest income                                                                                        | 239,779         | 296,499         | 307,515            | 4%    | 289   |
| Net fees and commissions                                                                                   | 85,725          | 109,527         | 104,092            | -5%   | 219   |
| Other non-interest income                                                                                  | 35,696          | 45,121          | 36,865             | -18%  | 3'    |
| Operating expenses                                                                                         | -170,231        | -227,990        | -219,819           | -4%   | 299   |
| Total risk costs                                                                                           | -72,890         | -41,777         | -29,131            | -30%  | -609  |
| Corporate taxes                                                                                            | -29,454         | -27,960         | -31,592            | 13%   | 79    |

<sup>\*</sup> Calculated from 9 analyst estimates on 8 May 2023.

Source: Autonomous Research, BofA Securities, Concorde Securities, Erste Group, HSBC, Morgan Stanley, PKO Securities, Raiffeisen, Societe Generale.